

Mohawk Valley Library System

Profit & Loss Budget vs. Actual

December, 2021

| | | ACTUAL | 2021 | | | |
|-----------------------------------|--|---------------------|---------------------|---------------------|-------------------|---------------|
| | | 2020 | Jan - Dec | Budget | \$ Over Budget | % of Budget |
| Income | | | | | | |
| State Aid: | | | | | | |
| Basic State Aid | | 565,732.00 | 848,496.00 | 848,496.00 | 0.00 | 100.0% |
| Outreach Grant | | 59,804.00 | 89,695.00 | 89,695.00 | 0.00 | 100.0% |
| Local Services Support Aid | | 45,725.00 | 74,930.00 | 81,280.00 | -6,350.00 | 92.19% |
| Supplemental System Aid | | 90,621.00 | 135,917.00 | 135,917.00 | 0.00 | 100.0% |
| Central Book Aid | | 52,712.00 | 79,059.00 | 79,059.00 | 0.00 | 100.0% |
| Central Library Development Grant | | 77,410.00 | 116,101.00 | 116,101.00 | 0.00 | 100.0% |
| Local Library Services Aid | | 56,253.00 | 92,183.00 | 99,995.00 | -7,812.00 | 92.19% |
| Institutions Aid | | 3,121.00 | 4,682.00 | 4,682.00 | 0.00 | 100.0% |
| Corrections Aid | | 4,951.00 | 7,426.00 | 7,426.00 | 0.00 | 100.0% |
| Other State Grants | | 15,348.00 | 65,488.00 | 14,500.00 | 50,988.00 | 451.64% |
| Federal Grants | | 0.00 | 133,006.00 | 37,500.00 | 95,506.00 | 354.68% |
| Other Grants & Contributions | | 39,647.20 | 17,467.89 | 18,000.00 | -532.11 | 97.04% |
| Interest | | 2,652.35 | 1,945.63 | 3,500.00 | -1,554.37 | 55.59% |
| Earned Income | | | | | | |
| From JA | | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |
| Members - e-resources | | 92,692.59 | 96,061.10 | 86,000.00 | 10,061.10 | 111.7% |
| Members - Rotating Collections | | 3,600.00 | 1,600.00 | 2,500.00 | -900.00 | 64.0% |
| Members - Supplies | | 288.00 | 563.09 | 1,000.00 | -436.91 | 56.31% |
| Members - JA Fees | | 238,650.55 | 230,629.77 | 239,882.00 | -9,252.23 | 96.14% |
| Members - JA Equipment | | 77,402.97 | 83,177.35 | 110,000.00 | -26,822.65 | 75.62% |
| Members - Other | | 0.00 | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| From Others | | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |
| Sponsorships | | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |
| Miscellaneous | | 866.00 | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total Income | | 1,427,476.66 | 2,078,427.83 | 1,977,533.00 | 100,894.83 | 105.1% |
| Expenses | | | | | | |
| Salaries & Benefits | | | | | | |
| Salaries | | 412,715.59 | 371,717.80 | 440,000.00 | -68,282.20 | 84.48% |
| Benefits | | 152,753.01 | 179,931.33 | 165,000.00 | 14,931.33 | 109.05% |
| Library Materials | | | | | | |
| Books | | 22,221.87 | 29,733.31 | 32,000.00 | -2,266.69 | 92.92% |
| Recordings | | 2,198.22 | 2,663.99 | 2,500.00 | 163.99 | 106.56% |
| Serials | | 647.29 | 838.44 | 2,500.00 | -1,661.56 | 33.54% |
| e-books | | 72,646.31 | 65,920.01 | 74,000.00 | -8,079.99 | 89.08% |
| e-resources (audio & access) | | 31,393.06 | 26,143.23 | 40,000.00 | -13,856.77 | 65.36% |
| Software | | 0.00 | 129.50 | 1,000.00 | -870.50 | 12.95% |
| Cash Grants | | | | | | |
| LLSA | | 56,252.90 | 92,182.40 | 99,995.00 | -7,812.60 | 92.19% |
| CLDA | | 89,390.00 | 106,695.00 | 96,763.00 | 9,932.00 | 110.26% |
| Other NYS | | 0.00 | 50,000.00 | 2,000.00 | 48,000.00 | 2,500.0% |
| Federal | | 0.00 | 0.00 | 0.00 | 0.00 | 0.0% |

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December, 2021

| | ACTUAL | 2021 | | | |
|--|---------------------|---------------------|---------------------|-------------------|----------------|
| | | 2020 | Jan - Dec | Budget | \$ Over Budget |
| System | 13,864.00 | 28,751.14 | 30,000.00 | -1,248.86 | 95.84% |
| Books & Materials (All) | 23,727.86 | 14,670.37 | 15,000.00 | -329.63 | 97.8% |
| Member Library Purchases | 377.70 | 502.75 | 1,000.00 | -497.25 | 50.28% |
| Building Operations | | | | | |
| Utilities | 5,435.81 | 7,870.75 | 8,000.00 | -129.25 | 98.38% |
| Supplies | 139.06 | 147.58 | 300.00 | -152.42 | 49.19% |
| Repairs | 6,172.69 | 2,550.00 | 3,000.00 | -450.00 | 85.0% |
| Insurance | 9,050.95 | 9,614.15 | 9,500.00 | 114.15 | 101.2% |
| Service Contracts | 8,701.54 | 10,792.60 | 12,000.00 | -1,207.40 | 89.94% |
| Consultants & Professional Fees | 9,739.35 | 12,419.70 | 16,000.00 | -3,580.30 | 77.62% |
| Contracts | | | | | |
| Cataloging | 7,973.69 | 7,001.06 | 8,000.00 | -998.94 | 87.51% |
| Delivery | 119,117.96 | 146,184.23 | 150,000.00 | -3,815.77 | 97.46% |
| Automation - State | 126,541.00 | 117,896.00 | 126,541.00 | -8,645.00 | 93.17% |
| Automation - JA Fees | 239,882.28 | 242,337.36 | 239,882.00 | 2,455.36 | 101.02% |
| Automation - JA Equipment | 85,221.76 | 100,231.86 | 110,000.00 | -9,768.14 | 91.12% |
| Office Equipment | 3,899.57 | 3,204.96 | 4,500.00 | -1,295.04 | 71.22% |
| Other | 0.00 | 0.00 | 2,500.00 | -2,500.00 | 0.0% |
| Automotive | 1,332.14 | 242.97 | 1,000.00 | -757.03 | 24.3% |
| Supplies & Materials | 484.93 | 419.91 | 2,000.00 | -1,580.09 | 21.0% |
| Telecommunications | 3,382.31 | 3,550.24 | 3,800.00 | -249.76 | 93.43% |
| Postage & Freight | 656.50 | 637.10 | 800.00 | -162.90 | 79.64% |
| Publicity & Printing | 0.00 | 4,624.35 | 5,000.00 | -375.65 | 92.49% |
| Travel & Conference | 2,010.98 | 493.28 | 4,000.00 | -3,506.72 | 12.33% |
| Membership Fees | 4,013.00 | 5,203.00 | 6,000.00 | -797.00 | 86.72% |
| Capital Expenses | 0.00 | 1,799.67 | 2,000.00 | -200.33 | 89.98% |
| Miscellaneous - Other | -977.60 | 86.81 | 0.00 | 86.81 | 100.0% |
| TOTAL EXPENSES | 1,510,965.73 | 1,647,186.85 | 1,716,581.00 | -69,394.15 | |
| NET INCOME | -83,489.07 | 431,240.98 | 260,952.00 | 170,288.98 | |

Mohawk Valley Library System

TREASURERS REPORT

DECEMBER, 2021

ALL BANK ACCOUNTS

| | <u>November 30, 2021</u> | <u>December 31, 2021</u> |
|-----------------------------------|--------------------------|--------------------------|
| NBT OPERATING CHECKING ACCOUNT | 65,720.53 | 19,559.79 |
| NBT PAYROLL CHECKING ACCOUNT | 20,128.20 | 20,216.19 |
| NBT MONEY MARKET ACCOUNT | 19,094.37 | 22,146.19 |
| NBT REGIONAL MONEY MARKET ACCOUNT | 362,412.59 | 442,449.51 |
| NBT CDARS ACCOUNT(S) | 1,100,000.00 | 930,000.00 |
| TOTAL CASH | 1,567,355.69 | 1,434,371.68 |

| | <u>NBT Operating Checking Account</u> | <u>NBT Payroll Checking Account</u> | <u>NBT Money Market Account</u> | <u>NBT Regional Money Market Acct.</u> | <u>NBT CDARS Account(s)</u> |
|---------------------------------------|---|---|-------------------------------------|--|---------------------------------|
| CASH BALANCE DECEMBER 1, 2021 | 65,720.53 | 20,128.20 | 19,094.37 | 362,412.59 | 1,100,000.00 |
| RECEIPTS: | | | | | |
| Deposits | 62,665.96 | - | 50,000.00 | - | - |
| Income - Other & Misc. | - | - | - | - | - |
| Transfers In | 105,000.00 | 32,000.00 | 300,037.40 | 130,000.00 | 130,000.00 |
| Interest | - | - | 14.42 | 36.92 | 37.40 |
| DISBURSEMENTS: | | | | | |
| Checks Written | (213,826.70) | (31,912.01) | - | - | - |
| Transfers Out | - | - | (347,000.00) | (50,000.00) | (300,037.40) |
| BANK BALANCE DECEMBER 31, 2021 | 19,559.79 | 20,216.19 | 22,146.19 | 442,449.51 | 930,000.00 |